"Mother Theresa" Mastermind: The \$200 Million Ponzi Scheme That Fooled Florida

In the sun-drenched streets of Pompano Beach, Johanna M. Garcia cultivated an image as a modern-day Mother Theresa, promising to help small businesses thrive through merchant cash advances.

But behind the charitable facade lurked a sophisticated Ponzi scheme that would ultimately bilk over 2,150 investors out of close to \$200 million.



MJ Capital's website said Garcia was "often referred to as 'Mother Teresa' in her community." It describes her ability to help regular people generate wealth and also provide loans to small businesses through a tool known as a "merchant cash advance," or MCA.

The False Promise of Financial Salvation

Garcia's companies, MJ Capital Funding and MJ Taxes and More, offered what seemed like a lifeline to investors: 120% annual returns for funding small business loans.

Garcia's company promised to use the money to make MCA loans to businesses it carefully vetted. To prospective investors, it portrayed the process as "purchasing future receivables" — guaranteeing them a share of the recipient businesses' income for months to come.

Through social media and a polished website, she painted herself as a financial savior, helping "hardworking individuals make money" while supporting struggling entrepreneurs.



The Numbers Tell a Different Story

Banking records revealed the brutal truth of Garcia's operation. Of the \$70.8 million traced through company accounts, only a minuscule 0.2% (\$115,725) went to actual merchant cash advances, while \$27.4 million was paid to sales agents recruiting new victims.

In 2021, MJ Capital investors filed a lawsuit against Wells Fargo and accused the bank of failing to prevent the multi-million-dollar fraud. In March 2023, Wells Fargo <u>agreed to pay</u> <u>\$26.6 million</u> to settle the suit.

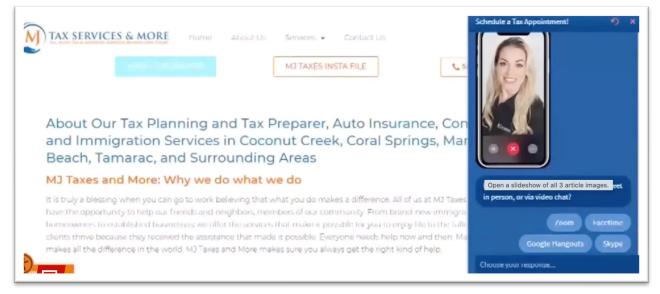
The FBI and SEC shut down the fake capital funding group in 2021 – but Garcia and Hernandez soon launched another one in the fall of that year, according to court records.

A Classic Ponzi Playbook with Modern Twists

Rather than funding legitimate businesses, Garcia used fresh investor money to pay earlier investors their "returns," creating an illusion of success. She went further by misappropriating \$120,480 through cash withdrawals and diverting \$746,697 to repay loans owed by MJ Taxes.

The Digital Facade of Legitimacy

Garcia masterfully leveraged modern technology to appear legitimate. Her website claimed a "team of underwriters" vetted every merchant, while a promotional video titled "The Story of PFR" showcased fictional success stories of investors and business owners profiting from her program.



When questioned about operating a Ponzi scheme in April 2021, Garcia doubled down on her deception. She filed legal documents claiming MJ Capital had "rapidly developed a loyal following" among merchants, even as investigators discovered virtually no legitimate business activity.

The Scheme Unravels

The alleged scheme showed signs of unraveling in April 2021, when someone created a website with a URL similar to MJ Capital's — but which publicly accused the company of running a Ponzi scheme. MJ Capital then took the extraordinary step of suing the site's creator in federal court, demanding a jury trial on defamation claims.

Two months later, an undercover FBI agent visited MJ Capital's office in Pompano Beach, Fla., posing as a potential investor. The agent gave the company \$10,000, which they were told would generate a guaranteed 10% return for the next 12 months.

The Final Price Tag

By the time authorities halted the scheme in August 2021, the damage was staggering. Garcia had amassed between \$70.9 million and \$128.8 million from investors, making it one of Florida's most significant Ponzi schemes in recent years. Case 0:21-cv-61644-AHS Document 5 Entered on FLSD Docket 08/09/2021 Page 1 of 31

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UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

21-61644-CV-SINGHAL/VALLE

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SECURITIES AND EXCHANGE COMMISSION,)
Plaintiff,)
v.) FILED L
MJ CAPITAL FUNDING, LLC,)
MJ TAXES AND MORE INC., and JOHANNA M. GARCIA,) A ⁵⁵ Class) S ⁻ 0,

IX U.S. DIST. OT OF FLA. - MIAM

Defendants.

PLAINTIFF SECURITIES AND EXCHANGE COMMISSION'S EMERGENCY EX PARTE MOTION FOR TEMPORARY RESTRAINING ORDER AND OTHER RELIEF AND SUPPORTING MEMORANDUM OF LAW

I. <u>INTRODUCTION</u>

Plaintiff Securities and Exchange Commission (the "Commission" or "SEC") moves this Court for a Temporary Restraining Order, Asset Freeze, and Other Emergency Relief pursuant to Rule 65 of the Federal Rules of Civil Procedure ("TRO Motion") and Local Rule 7.1 to prevent Defendants MJ Capital Funding, LLC ("MJ Capital"), MJ Taxes and More, Inc. ("MJ Taxes," together with MJ Capital, the "MJ Companies"), and Johanna M. Garcia ("Garcia") (collectively, "Defendants") from continuing to defraud investors in connection with their fraudulent offer and sale of securities, and to prevent them from further misuse and misappropriation of investor funds.

The Commission requests the following relief:

- 1. a Temporary Restraining Order;
- 2. an Order to Show Cause Why a Preliminary Injunction Should Not be Granted;
- 3. an Order Freezing the assets of Defendants MJ Capital, MJ Taxes, and Garcia; and

4. an Order Requiring Sworn Accountings, Document Preservation and Expedited Depositions.

A proposed order encompassing all of the requested relief is attached. (In a separate motion filed contemporaneously herewith, the Commission also seeks the appointment of a receiver over the MJ Companies.)

II. OVERVIEW OF THE FRAUD AND NEED FOR EMERGENCY RELIEF

From at least June 2020 and continuing through the present, MJ Capital, its affiliated company MJ Taxes, and their founder, chief executive officer, and president Garcia, have raised between \$70.9 million and \$128.6 million from more than 2,150 investors across the United States through an unregistered fraudulent securities offering. Defendants solicit and raise money from investors through several means, including the websites and social media accounts for MJ Capital and MJ Taxes, their employees, external sales agents, and word-of-mouth.

Defendants represent to investors and prospective investors that investor funds will be used to provide merchant cash advances ("MCAs") to small and medium-sized businesses. In exchange, Defendants promise investors they will receive monthly returns of varying amounts, typically 10% per month, along with the return of their principal.

Contrary to Defendants' representations, our bank analysis from June 1, 2020 through June 30, 2021 reveals that only a small portion of investor proceeds was used to make MCAs. Instead, Defendants used the majority of investor funds to make interest and principal payments to other investors in classic Ponzi fashion. Additionally, Defendants diverted investor funds to pay commissions to sales agents promoting investment in the MJ Companies and to repay loans owed by MJ Taxes. Garcia also misappropriated investor assets through cash withdrawals.

Through their ongoing conduct, Defendants have violated and are continuing to violate the registration and anti-fraud provisions of the federal securities laws. Based on the ongoing nature of their violations and scienter, Defendants have demonstrated through their willful and wanton disregard for the federal securities laws that they will continue to defraud investors unless the Court grants the injunctive and other emergency relief the Commission seeks.

Immediate relief is needed because Defendants' fraudulent solicitations continue today. Indeed, the MJ Companies raised between \$19.8 million and \$61.6 million between May 1 and June 30, 2021, and their respective websites and social media accounts remain accessible to the public.

We also seek to freeze Defendants' assets. Defendants control a number of bank accounts that received and may still contain proceeds of the fraudulent scheme. We are seeking a freeze on those accounts to prevent Defendants from dissipating fraudulently-obtained funds, and to preserve funds to satisfy a potential judgment.

III. <u>FACTS</u>

A. <u>Defendants</u>

MJ Capital is a Florida limited liability company located in Pompano Beach, Florida.¹ Garcia formed MJ Capital in June 2020 and is its Manager, an Authorized Member, and President.² MJ Capital purports to be in the business of providing merchant cash advances to businesses located in Florida and throughout the United States.³ MJ Capital claims to fund millions of dollars in merchant capital loans to small business owners in exchange for a percentage of the business'

¹ Ex. 1, MJ Capital Florida corporate filing at p. 2.

² *Id.* at pp. 3, 7; Ex. 2, *MJ Capital Funding, LLC v. Doe*, No. 0:21-cv-60841-AHS (S.D. Fla.) Garcia Declaration, DE 22-2 at ¶¶2-3.

³ *Id.* at \P 3.

income over a specified period of time, with the amount of such funding having steadily increased every month since its inception in 2020.⁴ The total amount to be repaid is supposedly calculated by a factor rate, a multiplier generally based on a business' financial status.⁵

MJ Taxes is a Florida corporation located in the same office as MJ Capital in Pompano Beach.⁶ Garcia incorporated MJ Taxes in December 2016 as MJ Tax Services & More Inc. and is its President.⁷ In March 2020, Garcia changed the company's name to MJ Taxes and More Inc.⁸

Garcia is a resident of North Lauderdale, Florida.⁹ Garcia controls the MJ Companies.¹⁰

B. Jurisdiction and Venue

This Court has personal jurisdiction over Defendants, and venue is proper in the Southern District of Florida. MJ Capital and MJ Taxes maintain an office in Pompano Beach, Florida, and Garcia resides in North Lauderdale, Florida.¹¹ As of June 30, 2021, Defendants raised between \$70.9 million and \$128.8 million from investors, including those residing in this district.¹²

C. Defendants' Fraudulent Scheme

1. The Securities Offering: The MJ Companies Raise Tens of Millions From Investors Falsely Representing that the Monies Would be Used to Fund MCAs

Since at least June 2020, MJ Taxes solicited investments, typically promising 10% monthly

returns (an annual rate of 120%) for six-month investments.¹³

- ¹⁰ See supra n. 1, 2, 6.
- ¹¹ See supra n. 1, 6, 9.

⁴ *Id.* at ¶¶3, 32.

⁵ *Id.* at \P 3.

⁶ Ex. 3, MJ Taxes Florida corporate filing at pp. 2, 13.

 $^{^{7}}$ *Id.* at pp. 2-3.

⁸ *Id.* at p. 9.

⁹ *Id*. at p. 13.

¹² Ex. 4, Declaration of Julia D'Antonio ("D'Antonio Decl.") at ¶¶12(a), 51(a).

¹³ *Id.* at ¶12(a); Ex. 5, June 2020 "Loan Agreement."

In written agreements with investors executed between June 2020 and September 2020, signed by Garcia on behalf of MJ Taxes, the investor is referred to as "Investor" or "Lender" and MJ Taxes is referred to as the "Facilitator" or "Borrower."¹⁴

On July 29, 2020, MJ Capital registered the domain name <u>www.mjcapitalfunds.com</u> (the "Website").¹⁵

Beginning in or around October 2020, MJ Capital became the primary vehicle for raising funds from investors.¹⁶

MJ Capital entered into written agreements with investors.¹⁷ The agreements refer to the investor as the "Purchaser," and MJ Capital agrees that it will use the investor's money to fund an MCA.¹⁸ MJ Capital promises an annual return of varying amounts, typically 120%, with MJ Capital guaranteeing repayment of principal if the merchant defaults.¹⁹ The term of the investment is either 6 months, 9 months, 12 months²⁰ or 6 months with an option by the investor to extend the term for an additional 6 months.²¹

In addition to the written agreement, MJ Capital requires investors to sign: a Non-Disclosure Agreement, where the investor would agree not to disclose confidential information about MJ Capital; a Purchaser Non-Compete Agreement, where the investor would agree not to engage in any business that would compete with MJ Capital for two years; an IRS W-9 form; and

¹⁴ Ex. 5; Ex. 6, July 2020 "Loan Agreement"; Ex. 7, September 2020 "Loan Agreement."

¹⁵ Ex. 2 at ¶5.

¹⁶ Ex. 8, October 2020 sample "Merchant Cash Advanced Agreement"; Ex. 9, April 2021 "Merchant Cash Advance Agreement"; Ex. 10, June 2021 "Merchant Cash Advance Agreement." ¹⁷ Ex. 9, 10.

¹⁸ Id.

¹⁹ *Id.* at ¶7.

²⁰ Ex. 11, New Contract Intake Form; Ex. 9, 10.

²¹ Ex. 9, 10 at ¶6.

a Referral Program Agreement, which allows an investor to receive a one-time referral bonus of an unspecified amount for each referred person who invests with MJ Capital.²²

The Website makes various representations that MJ Capital is in the business of funding MCAs and that investor money would be used for this purpose.²³

The Website provides background information on how MJ Capital can assist small businesses with merchant cash advances and further invites business owners to fill out an online application for funding.²⁴

At least as early as November 26, 2020, the Website's homepage was entitled "Custom Merchant Cash Advance Programs" and stated that MJ Capital offers "Quick Approvals," "Fast Funding," and "Flexible Terms."²⁵

At least as early as December 5, 2020, the Website stated that MJ Capital could provide "an alternative option to satisfy a business's financial needs," that no collateral was required, and that funding could occur within 72 hours.²⁶

At least as early as January 26, 2021, the Website stated that MJ Capital had a "pipeline of investors," from whom the business could expect "cash of up to \$200,000 to fulfill [its] needs \dots ."²⁷

Since at least as early as March 6, 2021, the Website has included a link to a one minute, twenty second video (also available on MJ Capital's Instagram IGTV page) entitled "The Story of

²² Composite Ex. 12, Non-Disclosure Agreement, Purchaser Non-Compete Agreement, IRS W-9 form, Referral Program Agreement; Ex. 13, Declaration of Raymond Andjich ("Andjich Decl.") at ¶14.

²³ Ex. 14, May 12, 2021 MJ Capital website capture and attestation.

²⁴ Id.

²⁵ Ex. 15, November 26, 2020 MJ Capital archived website capture at p. 1 and attestation.

²⁶ Ex. 16, December 5, 2020 MJ Capital archived website capture at p. 1 and attestation.

²⁷ Ex. 17, January 26, 2021 MJ Capital archived website capture at p. 1 and attestation.

PFR.²⁸ According to the video, a PFR ("Purchasing Future Receivables") is "a purchase agreement that produces positive returns on the future revenues of small and midsize businesses.²⁹ The video narration describes an investor, "John" (described in the video as a "purchaser") "who was looking for an opportunity to create wealth.³⁰ The video states that John "looked at the stock market, real estate, and mutual funds and realized they were not the right fit for him.³¹ The video then describes "Pablo," a plumbing contractor who was awarded a large contract but needed upfront capital to fulfill it but could not get a bank loan.³² The video then shows John and Pablo coming together, with John providing funds to Pablo and receiving monthly profits and the return of principal.³³ The video then states: "John's happy, Pablo's happy, you're happy—because you're going to start purchasing PFR's today."³⁴ The video concludes with the logo for MJ Capital and the narration: "MJ Capital: Purchase Future Receivables; Start Creating Wealth Today."³⁵ The video continues to appear on the Website³⁶ and on Instagram³⁷ as of August 4, 2021.

At least as early as May 12, 2021, the Website's "blog" section states that Garcia is "often referred to as 'Mother Theresa'" in her community, that she found a way to help hardworking individuals make money, and that she helps her merchant clients get the financing they need.³⁸ It also states: "[MJ Capital] has grown to an extent where there is a team of underwriters who qualify

- ³² Id.
- ³³ *Id*.
- ³⁴ Id. ³⁵ Id.

²⁸ Ex. 18, March 6, 2021 MJ Capital archived website capture at p. 1 and attestation.

²⁹ Ex. 19, Transcript of video on MJ Capital's website.

³⁰ Id.

³¹ Id.

³⁶ Ex. 20, August 4, 2021 MJ Capital website capture and attestation.

³⁷ Ex. 21, August 4, 2021 MJ Capital Instagram capture and attestation.

³⁸ Ex. 14 at pp. 14-15.

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every company that seeks funds from MJ Capital. There are no exceptions to this! The process consists of checking 6 months' worth of bank statements, last year's tax returns, and [the merchant's] profit and loss sheet for the last year.³⁹

Additionally, at least as early as May 12, 2021, MJ Capital has represented through social media that it is in the business of funding MCAs and offers "quick approvals," "fast funding," "flexible terms" and "help[s] small businesses".⁴⁰ Its Twitter page touts: "MJ Capital specializes in MCA funding for businesses, our goal is to help you and your business thrive during uncertain times by working with our team."⁴¹ In addition to the Website and social media, MJ Capital solicits investors through its own employees,⁴² external sales agents (who have been paid at least \$27.4 million to date),⁴³ and word-of-mouth.⁴⁴ Whatever the form of solicitation, the message is the same: MJ Capital will use the investor's money to fund MCAs and the investor will receive periodic payments at high rates of return.⁴⁵

MJ Capital's solicitation and receipt of investor funds is ongoing.⁴⁶

In or around June 2021, an undercover Federal Bureau of Investigation agent ("UC") posing as a prospective investor visited MJ Capital's office in Pompano Beach.⁴⁷ The UC spoke with MJ Capital's office manager, who explained MJ Capital would use the UC's funds to purchase future sales or profits of companies and, in return, the UC would make a 10% monthly return.⁴⁸

³⁹ *Id.* at p. 15.

⁴⁰ Ex. 22, May 12, 2021 MJ Capital Instagram capture and attestation.

⁴¹ Ex. 23, May 12, 2021 MJ Capital Twitter capture and attestation.

⁴² Ex. 13, Andjich Decl. at ¶15-16.

⁴³ Ex. 4, D'Antonio Decl. at 15(f).

⁴⁴ Ex. 13, Andjich Decl. at ¶15-16.

⁴⁵ See supra n. 16, 23, 25-28, 38, 40-41; Ex. 13, Andjich Decl. at ¶¶15-16.

⁴⁶ Ex. 4, D'Antonio Dec. at ¶51(a); Ex. 13, Andjich Decl. at ¶15-16.

⁴⁷ Ex. 13, Andjich Decl. at ¶15.

⁴⁸ Id.

The office manager explained that an underwriting team determines a merchant's ability to repay by requiring two years of tax returns and that MJ Capital has liens on a merchant's projects as further security.⁴⁹ The office manager further stated that MJ Capital's representatives are paid by commission.⁵⁰

In or around June 2021, the UC returned to MJ Capital's office, meeting this time with a different MJ Capital representative.⁵¹ The UC agreed to and eventually did make a \$10,000 investment for a twelve-month term at a 10% monthly interest rate.⁵² The UC and the representative signed a Merchant Cash Advance Agreement, which Garcia notarized.⁵³

In July 2021, MJ Capital made its first interest payment to the UC.⁵⁴

Between May 1 and June 30, 2021, the MJ Companies have raised at between \$19.8 million and 61.6 million from investors.⁵⁵

2. The Reality: The MJ Companies Make Very Few MCAs, Have Little Revenue and Fund Investor Returns Primarily With Monies Raised from New Investors, and Defendants Misused and Misappropriated <u>Investor Funds</u>

The representations that the MJ Companies were using investor money to fund MCAs and that their money was secure were lies.⁵⁶ In fact, the MJ Companies made very few MCAs,⁵⁷ they did not file liens in connection with the few MCAs they did make,⁵⁸ and investors' ability to receive the promised returns and repayment of principal was dependent on Defendants' ability to continue

⁴⁹ *Id*.
⁵⁰ *Id*.
⁵¹ *Id*. at ¶16.
⁵² *Id*.
⁵³ *Id*. at ¶¶16, 18.
⁵⁴ *Id*. at ¶18.
⁵⁵ *Id*. at ¶51(a).
⁵⁶ *Id*. at Ex. A, B.
⁵⁷ *Id*. at ¶15(g), (h).
⁵⁸ Ex. 13, Andjich Decl. at ¶19.

to raise new investor money and convince existing investors to extend the term of their agreements.⁵⁹

For the period June 1, 2020 through April 30, 2021, the MJ Companies received between \$51.1 million⁶⁰ and \$67.2 million in investor funds from investors in Florida and several other states.⁶¹ However, the MJ Companies made at most \$2.9 million in MCAs, consisting of approximately \$588,561⁶² where there is some affirmative indication that the payment from the MJ Companies to a business was to fund an MCA, and another \$2.3 million⁶³ where based on currently available information, the making of an MCA cannot be ruled out.

Moreover, from June 1, 2020 through April 30, 2021, the MJ Companies misused investor funds by making payments totaling approximately \$27.4 million to various entities, a substantial portion of which represent payments to sales agents for promoting the investments in the MJ Companies.⁶⁴ The MJ Companies also misused investor funds by making payments on loans owed by MJ Taxes via transfers to MJ Taxes' bank account.⁶⁵

Garcia misappropriated investor funds through cash withdrawals.⁶⁶

Because the MJ Companies made few MCAs and were diverting substantial investor money, the MJ Companies were not earning anywhere near the revenue needed to pay the promised returns to investors.⁶⁷

⁵⁹ Ex. 4, D'Antonio Decl. at Ex. A, B.
⁶⁰ Id. at ¶12(a), 51(a).
⁶¹ Id. at ¶12(a), 12(b), 51(a).
⁶² Id. at ¶15(g).
⁶³ Id. at ¶15(h).
⁶⁴ Id. at ¶15(f).
⁶⁵ Id. at ¶15(c).
⁶⁶ Id. at ¶15(i).
⁶⁷ Id. at Ex. A, B.

From June 1, 2020 through April 30, 2021, the MJ Companies have paid at least \$20 million in purported returns to investors and possibly another \$9.3 million.⁶⁸ However, instead of paying investors out of the revenue of the business, the MJ Companies have used new investor money to pay returns to existing investors.⁶⁹

The investments in the MJ Companies were not secure.⁷⁰ To the contrary, the only way the MJ Companies could honor their obligations to investors would be by successful continuation of their fraudulent scheme.⁷¹ Once the supply of new investors was exhausted, the MJ Companies would be unable to pay the promised returns to existing investors.⁷²

The Cover-Up: MJ Capital Makes False Statements in Response to 3. Allegations that it is a Ponzi Scheme

On or about April 10, 2021, an individual registered a domain name very similar to the Website and published content alleging that MJ Capital was operating a Ponzi scheme.⁷³ Among other things, the new website questions how MJ Capital can pay such high rates of return and how it makes its money.⁷⁴

These allegations were problematic for MJ Capital, and it responded by posting on the Website "a Response to False Claims by Unknown Individual."⁷⁵ Among other things, in the response, MJ Capital states that it "specializes in MCA's" without disclosing that it makes very few MCAs and that the vast majority of its business consists of raising money from investors.⁷⁶

- ⁷⁰ Id.
- ⁷¹ *Id*.
- 72 Id.

⁶⁸ *Id.* at ¶15(a). ⁶⁹ *Id.* at Ex. A, B.

⁷³ Ex. 14, May 12, 2021 MJ Capital website at p. 9.

⁷⁴ *Id*. at pp. 9-10.

⁷⁵ *Id.* at p. 9.

⁷⁶ *Id.* at p. 11

In the Complaint, MJ Capital makes a number of false or materially misleading statements. Specifically, the Complaint alleges that MJ Capital:

- a. "is in the business of providing [MCAs] to businesses located in Florida and throughout the United States";⁸⁰
- b. "has rapidly developed a loyal following" among its MCA customers;⁸¹
- c. has "relationships with several key funding partners (who provide investment monies that are then used to provide the subject merchant cash advances)":⁸²
- d. "does not operate a Ponzi scheme";⁸³

- 80 *Id.* at ¶6.
- $^{81}_{82}$ *Id.* at ¶11.
- ⁸² Id.

⁷⁷ Composite Ex. 24, *MJ Capital Funding, LLC v. Doe*, No. 0:21-cv-60841-AHS (S.D. Fla.) Complaint, DE 1 and Amended Complaint, DE 10.

⁷⁸ *Id.* at ¶15.

⁷⁹ *Id.* at 9 46.

⁸³ *Id*. at ¶42.

- e. "does not . . . offer 'guaranteed returns on investment.";⁸⁴
- f. "maintains a small number of investors";⁸⁵ and
- g. "enters into written contractual agreements with both its investors and the merchants receiving cash advances the investors receive a satisfactory return on their investment and the merchants receive needed financing for their operations."⁸⁶

On July 29, 2021, Garcia filed in the lawsuit a declaration under penalty of perjury.⁸⁷ In the Declaration, Garcia repeats the statements described in paragraphs (a)-(c) above.⁸⁸ She goes on to state that MJ Capital "funds millions of dollars in merchant capital loans on a monthly basis."⁸⁹

These statements in the Complaint (and repeated in the Amended Complaint) and the Declaration are false and materially misleading.⁹⁰ Making MCAs was a trivial part of MJ Capital's business, and investor funds were used for the most part not to fund MCAs but rather to make payments to earlier investors.⁹¹ There were not just "several" or a "small number of investors"— there were more than 2,150.⁹² And MJ Capital did guarantee that if the (non-existent) merchant defaulted, MJ Capital would repay the investors' principal.⁹³

⁸⁴ Id.

⁸⁵ *Id.* at ¶41.

⁸⁶ *Id.* at ¶43.

⁸⁷ Ex. 2, Garcia Decl.

⁸⁸ *Id.* at ¶3, 8

⁸⁹ *Id.* at¶ 32.

⁹⁰ Ex. 4. D'Antonio Decl. generally.

⁹¹ *Id.* at Ex. A, B.

⁹² *Id.* at ¶12(a).

⁹³ See e.g., Ex. 9, April 2021 "Merchant Cash Advance Agreement" and Ex. 10, June 2021 "Merchant Cash Advance Agreement" at ¶7.

MJ Capital's cover-up efforts were successful, and in the months after the appearance of the website accusing MJ Capital of operating a Ponzi scheme, MJ Capital continued to raise everincreasing amounts of investor money.⁹⁴

IV. <u>MEMORANDUM OF LAW</u>

A. <u>Standard for Obtaining a Temporary Restraining Order</u>

Section 20(b) of the Securities Act, 15 U.S.C. § 77t, and Section 21(d) of the Exchange Act, 15 U.S.C. § 78u(d), provide that in Commission actions the Court shall grant injunctive relief upon a proper showing. *SEC v. Shiner*, 268 F. Supp. 2d 1333, 1340 (S.D. Fla. 2003). This "proper showing" has been described as "a justifiable basis for believing, derived from reasonable inquiry or other credible information, that such a state of facts probably existed as reasonably would lead the SEC to believe that the defendants were engaged in violations of the statutes involved." *SEC v. Gen. Int'l Loan Network, Inc.*, 770 F. Supp. 678, 688 (D.D.C. 1991).

The Commission is entitled to a temporary restraining order if it establishes (1) a *prima facie* case showing the Defendants have violated the securities laws, and (2) a reasonable likelihood they will repeat the wrong. *Shiner*, 268 F. Supp. 2d at 1340. The Commission appears "not as an ordinary litigant, but as a statutory guardian charged with safeguarding the public interest in enforcing the securities laws." *SEC v. Lauer*, 03-80612-CIV-MARRA, 2008 WL 4372896, *24 (S.D. Fla. Sept. 24, 2008), *aff'd*, 478 Fed. Appx. 550 (11th Cir. 2012). The Commission therefore faces a lower burden than a private litigant when seeking an injunction, and need not meet the requirements for an injunction imposed by traditional equity jurisprudence. *Hecht Co. v. Bowles*, 321 U.S. 321, 331 (1944); *SEC v. J.W. Korth & Co.*, 991 F. Supp. 1468, 1472 (S.D. Fla. 1998). Unlike private litigants, the Commission need not demonstrate irreparable harm

⁹⁴ Ex. 4, D'Antonio Decl. at ¶51(a).

or the unavailability of an adequate remedy at law. *Hecht*, 321 U.S. at 331; *J.W. Korth*, 991 F. Supp. at 1473. Nor is it required to show a balance of equities in its favor. *SEC v. U.S. Pension Trust Corp.*, 07-22570-CIV-MARTINEZ, 2010 WL 3894082, *22 (S.D. Fla. Sept. 30, 2010) *aff'd sub nom.*; *SEC v. U.S. Pension Trust Corp.*, 444 Fed. Appx. 435 (11th Cir. 2011).

The Commission's evidence in this case warrants entry of the requested injunctive relief on all applicable grounds. The declarations, account records, and other exhibits attached to this motion demonstrate that Defendants are violating the anti-fraud and registration provisions of the federal securities laws, and will continue to violate them if the Court does not immediately restrain and enjoin them.

B. The SEC Has Established Prima Facie Violations of the Securities Laws

The Commission has met its burden of establishing a *prima facie* showing of violations of the antifraud and registration provisions of the securities laws as alleged in the Complaint and this motion. As an initial matter, the alleged violations all require that the investment in question be a "security" and that interstate commerce (or the mails) have been used.

1. The Investor Agreements are Investment Contracts and are Therefore Securities Under *Howey*

The investor agreements constitute investment contracts and are therefore securities under *SEC v. W.J. Howey Co.*, 328 U.S. 293, 298-99 (1946). Under the *Howey* test, an investment contract exists if there is: (a) an investment of money; (b) in a common enterprise; (c) based on the expectation of profits to be derived from the entrepreneurial or managerial efforts of others. *See SEC v. Friendly Power Company, LLC*, 49 F. Supp. 2d 1363, 1368 (S.D. Fla. 1999).

The investor agreements satisfy all three elements of the *Howey* test. First, investors committed funds to participate in an investment opportunity. *See SEC v. Unique Financial Concepts, Inc.,* 119 F. Supp. 2d 1332, 1337 (S.D. Fla. 1998), *aff* d, 196 F.3d 1195 (11th Cir.

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1999) ("All that is required is that the investor give up some tangible and definable consideration."). Defendants marketed the investor agreements as an investment opportunity generating varying monthly returns, typically 10%, and raised between \$70.9 million and \$128.8 million from over 2,150 investors.

Howey's common enterprise prong may be satisfied by either vertical or horizontal commonality. Vertical commonality exists where "the fortunes of investors are interwoven with and dependent on the efforts and success of those seeking the investment or of third parties." *Unique Financial*, 196 F.3d at 1199-1200 (internal quote omitted). Horizontal commonality exists where each investor's fortune is tied to the fortune of other investors by the pooling of interests or profits in the transaction. *Revak v. SEC Realty Corp.*, 18 F.3d 81, 87 (2d Cir. 1994).

The Eleventh Circuit has held that "broad vertical commonality" is sufficient to satisfy *Howey*'s common enterprise element, finding it more "flexible" and less "stringent" than horizontal commonality. *Unique Financial*, 196 F.3d at 1200 n.4. Broad vertical commonality requires only a finding that investors' fortunes are linked to the efforts of the promoter or third parties. *Id*; *see also SEC v. ETS Payphones, Inc.*, 408 F.3d 727, 732 (11th Cir. 2005).

Here, broad vertical commonality exists for two independent reasons. First, the fortunes of investors are entirely dependent on the efforts of Defendants to identify small and mediumsized businesses who can repay their merchant cash advances, plus the interest promised to investors. *See Unique Financial*, 196 F.3d at 1199-1200 (11th Cir. 1999) (finding commonality where defendant's clients "were not in a position to assume or maintain any substantial degree of control over their investment."). Investors do not vet or select the businesses they are purportedly funding with merchant cash advances; they are not even told their identities. The investor's role is limited to simply investing money into the venture. Second, Defendants operate the MJ

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Companies as a Ponzi scheme by using new investor contributions to pay prior investors their purported principal and monthly interest. The very nature of the alleged Ponzi scheme means investors are dependent on Defendants to secure new investors to cover the guaranteed return payments. *See Hays v. Adam*, 512 F.Supp.2d. 1330, 1337 (N.D. Ga. 2007) ("[T]he very nature of the Ponzi scheme meant that it was dependent on MBA attracting newer investors to cover the payments from Outdoor Media to earlier investors. Thus, the defendants cannot dispute that "the fortunes of the billboard purchasers were interwoven with and dependent upon the efforts and success' of Outdoor Media and MBA."); *see also ETS Payphones*, 408 F.3d at 732 (finding common enterprise where 99% of investors leased back phones to a company operated by promoter and were reliant on promoter to attract new investors to pay earlier ones).

The third *Howey* prong is met because investors were led to expect profits from the investor agreements based on the efforts of Defendants. Since *Howey*, the law has been clarified that profits need not be derived *solely* from the efforts of others. Instead, the inquiry is "whether the efforts made by others are the undeniably significant ones, those essential managerial efforts which affect the failure or success of the enterprise." *Unique Financial*, 196 F.3d at 1201. Here, investors expected a return on their investment based on Defendants' efforts to identify, vet, and contract with businesses who would repay their principal with monthly interest returns. Defendants marketed the investor agreements as investments in which they, rather than the investors, would do everything for the venture to succeed.

The MJ Companies' operation as a Ponzi scheme provides another basis for satisfying this third prong (as it does the second as discussed above). The MJ Companies paid investors their purported profits from new investors' funds. If Defendants did not find new investors, then the MJ Companies could no longer pay investors their profits.

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2. The Investor Agreements Also are Notes that Constitute Securities

The Supreme Court has held that every note is presumed to be a security unless it bears a strong resemblance to a judicially created list of non-security notes or the note is of a type that should be added to the list.⁹⁵ *Reves v. Ernst & Young*, 494 U.S. 56, 65, 67 (1990). A "note" has been defined as "a certificate that evidences a promise to pay a specified sum of principal and interest to the payee at a specified time...." *Sanderson v. Roethenmund*, 682 F. Supp. 205, 206 (S.D.N.Y.1988) (finding that international certificates of deposit are "notes" under the securities laws). That an instrument is not styled as a "note" is not dispositive. *See Fulton Bank v. McKittrick & Briggs Securities, Inc.*, 1990 WL 126179, at *4 (E.D. Pa. Aug. 27, 1990) ("although the instrument in question is labeled a 'certificate of participation,' it nonetheless bears all the earmarks of a note as that term is commonly understood."). *See also Holloway v. Peat, Marwick, Mitchell & Co.*, 879 F. 2d 772, 777 (10th Cir. 1989) (finding that passbook savings credit certificates and thrift certificates are "notes" under the securities laws, *vacated on other grounds*, 494 U.S. 1014 (1990), *and reaffirmed*, 900 F. 2d 1485 (10th Cir. 1990).

The Supreme Court has identified four factors to determine whether a note bears a "family resemblance" to notes that have been determined *not* to be securities: (1) the motivation of the parties for entering the transaction; (2) the plan of distribution of the instrument and whether there is common trading for speculation or investment; (3) the reasonable expectations of investors; and

⁹⁵ The list of notes that are not securities includes: notes delivered in consumer financing; notes secured by a mortgage on a home or by a lien on a small business; notes evidencing a "character" loan to a bank customer or loans by commercial banks for current operations; and short-term notes secured by an assignment of accounts receivable or that formalize an open-account debt incurred in the ordinary course of business.

(4) whether there are risk-reducing factors that would make application of the securities laws unnecessary. *Reves*, 494 U.S at 66-67.

Applying these factors, the investor agreements, although not described as "notes", are indeed notes that constitute securities. As to the first *Reves* factor, the instrument is likely to be security if the seller's purpose is to raise money for the general use of a business enterprise or to finance substantial investments and the buyer is interested primarily in the profit the instrument is expected to generate. Here, Defendants sold the investor agreements to raise money to be pooled and used to fund MJ Capital's and MJ Taxes' merchant cash advances business. In turn, investors purchased the MCA's from MJ Capital and MJ Taxes with the expectation of earning profits in the form of interest payments.

The second *Reves* factor looks to whether the investor agreements were "offered or sold to a broad segment of the public," and as such involved "common trading." *Id.* at 66. Here, Defendants sold the investor agreements to more than 2,150 investors residing in numerous states, and offered them to the general public.

The third *Reves* factor examines the reasonable expectations of the investing public. *Id.* The Supreme Court has "consistently identified the fundamental essence of a 'security' to be its character as an 'investment." *Id.* at 68-69. In this case, there can be no doubt that investors viewed the investor agreements as securities. Investors expected to receive interest payments, plus the return of their principal, from merchants using investor money to fund their business activities.

The final *Reves* factor asks whether some factor, such as the existence of another regulatory scheme, reduces the risk of the instrument, thereby rendering application of the securities laws

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unnecessary. Here, no other regulatory scheme exists that would obviate the need to invoke the federal securities laws.

Accordingly, all of the *Reves* factors weigh in favor of finding that the investor agreements are notes that constitute securities.⁹⁶

3. Defendants Are Using Interstate Commerce

The interstate commerce requirement is satisfied by MJ Capital's and MJ Taxes' sale of the investor agreements to individuals in several states and their use of the Internet to solicit investors. *SEC v. Spinosa*, 2014 WL 2938487, *4 (S.D. Fla. June 30, 2014) (use of internet satisfied interstate commerce requirement).

4. Defendants Are Violating Section 17(a) of the Securities Act and Section 10(b) and Rule 10b-5 of the Exchange Act

Section 17(a) of the Securities Act and Section 10(b) and Rule 10b-5(a)-(c) of the Exchange Act prohibit essentially the same type of conduct. *United States v. Naftalin,* 441 U.S. 768, 773 n. 4 (1979); *Unique Financial*, 119 F. Supp. 2d at 1339. The language of these provisions is "expansive" and "capture a wide range of conduct." *Lorenzo v. SEC*, 139 S. Ct. 1094, 1101-02 (2019). In *Lorenzo*, the Supreme Court recognized that there is "considerable overlap among the subsections of" Rule 10b-5 and Section 17(a), and thus the same underlying conduct may establish a violation of more than one subsection.

⁹⁶ There is an exemption from Section 5 of the Securities Act and Section 10(b) and Rule 10b-5 of the Exchange Act (but not Section 17 of the Securities Act) for certain notes with a maturity of less than nine months. This exemption is unavailable to defendants because, among other reasons, the investor agreements are investment rather than commercial in character. *See SEC v. 1 Global Capital, LLC*, No. 18-cv-61991, 2019 WL 1670799, *7-8 (S.D. Fla. Feb. 8, 2019); *SEC v. Smart*, No. 2:09cv00224, 2011 WL 2297659, *13 (D. Utah June 8, 2011) (exemption applies only to "high quality instruments issued to fund current operations and sold only to highly sophisticated investors") (citation and quotation omitted), *aff* d 678 F.3d 850 (10th Cir. 2012).

Section 17(a) of the Securities Act makes it unlawful in the "offer or sale" of securities to: (a) "employ any device, scheme, or artifice to defraud;" (b) "obtain money or property by means of any untrue statement of a material fact or any [material] omission;" or (c) "engage in any transaction, practice, or course of business which operates or would operate as a fraud or deceit upon the purchaser." 15 U.S.C. § 77q(a)(1)-(3). A showing of scienter is required under Section 17(a)(1), but Sections 17(a)(2) and (a)(3) require only a showing of negligence. *Aaron v. SEC*, 446 U.S. 680, 697 (1980).

Section 10(b) of the Exchange Act and Rule 10b-5 render it unlawful, "in connection with the purchase or sale" of securities, to: (a) employ any device, scheme, or artifice to defraud; (b) make any untrue statement or omission of material fact; or (c) engage in any act, practice, or course of business which operates or would operate as a fraud or deceit on any person. 15 U.S.C. § 78j(b); 17 C.F.R. § 240.10b-5. A showing of scienter is required under Section 10(b) and Rule 10b-5 thereunder. *SEC v. Corporate Relations Group*, No. 6:99-cv-1222, 2003 WL 25570113 at *7 (M.D. Fla. Mar. 28, 2003).

Unlike private securities actions, the SEC need not prove reliance or injury under Section 17(a), Section 10(b), or Rule 10b-5. *SEC v. Morgan Keegan & Co., Inc.*, 678 F.3d 1233, 1244 (11th Cir. 2012).

a. Defendants' Misrepresentations and Omissions

Defendants told investors that their money would be used to fund MCAs and, in exchange, they would receive monthly interest payments and the return of their principal. *See* Ex. 5-7, 9-10, MCA contracts; Ex. 13, Anjdich Decl. at ¶¶ 9-14. To make the investments appear safe, Defendants touted that MJ Capital had a "team of underwriters" to ensure its clients could repay

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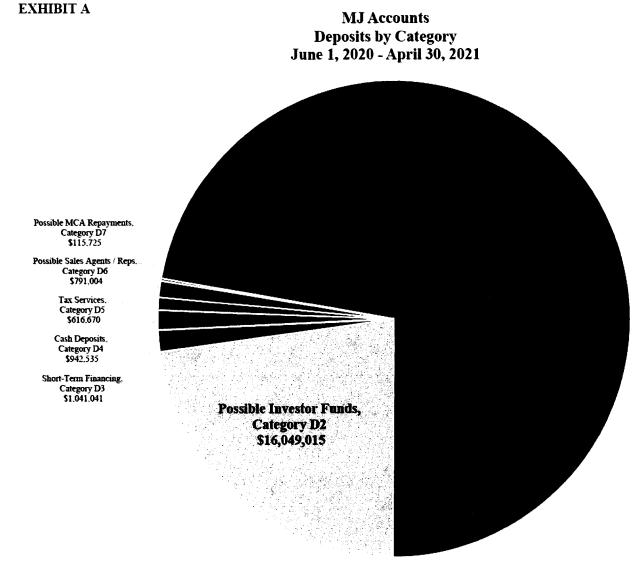
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the MCAs plus interest. *See* Ex. 14, May 12, 2021 MJ Capital website capture at p. 15. They also claimed that MJ Capital held liens on merchant projects. *See* Ex. 13, Andjich Decl. at ¶15.

Investor proceeds were not used as promised. Our analysis of the MJ Companies' bank records from June 1, 2020 through April 30, 2021 show that \$70.8 million was deposited into the MJ Companies' bank accounts (excluding transfers from Garcia's personal accounts and intercompany transfers). *See* D'Antonio Decl. at ¶11. Of that amount, at least \$51.1 million (or 72%) of the deposits came from investors, with possibly another \$16.1 million (or 23%) from them. *Id.* at ¶¶ 12(a), (b). But only \$115,725 (or 0.2%) of the deposits appear to come from possible MCA recipients. *Id.* at ¶¶ 12(a), (g).

On the flip side, \$62.1 million was withdrawn (excluding transfers to Garcia's personal accounts and intercompany transfers) from the MJ Companies' bank accounts during that same time period. *Id.* at ¶13. Of that amount, Defendants used at least \$20 million (or 32%), and possibly another \$9.3 million, to pay investors what appear to be interest and principal payments, and at least \$27.4 million (or 44%) to pay what appear to be sales agent commission. *Id.* at ¶¶ 15(a), (b), (f). Only \$588,561 (or 1%) of the withdrawals appear to be payments to MCA recipients, with at most possibly another \$2.3 million giving Defendants the benefit of the doubt. *Id.* at ¶¶ 15(g), (h).

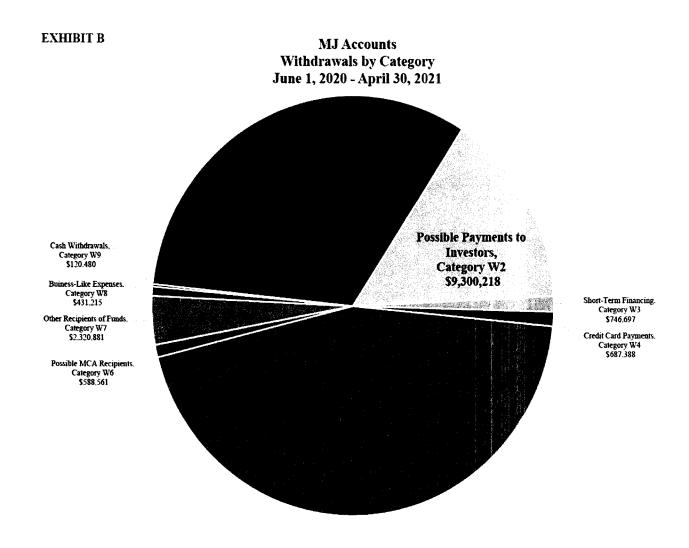
Based on the flow of funds in the MJ Companies' bank accounts, it is apparent that the funds used to pay investors their principal and interest were derived primarily from other investors' deposits. For illustration, *see id.* at Ex. A, B, excerpted below. It also is obvious that the MJ Companies' purported MCA business is really just a front for a growing Ponzi scheme.



Source: Wells Fargo and Chase Productions

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Source: Wells Fargo and Chase Productions

Not only did Defendants use investor funds to perpetuate the illusion of a successful business, but Defendants diverted a substantial portion of investor funds to pay sales agent commissions to the tune of \$27.4 million and to repay loans owed by MJ Taxes in the amount of \$746,697. *Id.* at ¶¶ 15(c), (f). Garcia also misappropriated investors funds by withdrawing \$120,480 in cash. *Id.* at ¶¶15(i).

Additionally, Defendants' sham MCA business renders their statements about the security of the MCAs false and misleading. An MJ Capital representative told the UC that the company has liens on merchant's projects as security of repayment. *See* Ex. 13, Andjich Decl. at ¶15.

However, a nationwide search in the public records for UCC filings, liens and judgments did not reveal any liens held by MJ Capital or MJ Taxes. *Id.* at ¶19.

Under *Janus Capital Group, Inc. v. First Derivative Traders*, 564 U.S. 135 (2011), only the "maker" of a misstatement may be directly liable under Section 10(b) and Rule 10b-5(b).⁹⁷ "The maker" is "the person or entity with ultimate authority over the statement, including its content and whether and how to communicate it." 564 U.S. 135 at 142. More than one person or entity may have authority over a statement and therefore may be considered the maker of a false statement or responsible for a material omission.⁹⁸ Here, MJ Capital and its principal, Garcia, are the makers of the false statements and omissions in MJ Capital's investor agreements, on its website and social media, and in written materials. MJ Taxes' investor agreements, on its website and social media, and written materials.

b. The Misrepresentations and Omissions Were Material

A false statement or omission must be material for a defendant to be liable for it. The test for materiality is "whether a reasonable man would attach importance to the fact misrepresented or omitted in determining his course of action." *SEC v. Merchant Capital, LLC*, 483 F.3d 747,

⁹⁷ Janus does not apply to Section 17(a) of the Securities Act or Rules 10b-5(a) or (c) of the Exchange Act. SEC v. Big Apple Consulting USA, Inc., 783 F.3d 786, 795-98 (11th Cir. 2015); SEC v. Monterosso, 756 F.3d 1326, 1334 (11th Cir. 2014).

⁹⁸ City of Pontiac Gen. Employees' Retirement Sys. v. Lockheed Martin Corp., 875 F. Supp. 2d 359, 374 (S.D.N.Y. 2012) (Janus "has no bearing on how corporate officers who work together in the same entity can be held jointly responsible on a theory of primary liability. It is not inconsistent with Janus to presume that multiple people in a single corporation have the joint authority" to "make" a misstatement); see also In re Pfizer Inc. Secs. Litig., 936 F. Supp.2d 252, 268–69 (S.D.N.Y. 2013) (individuals liable for statements released by corporation), vacated on other grounds, 819 F.3d 642 (2d Cir. 2016).

766 (11th Cir. 2007) (citation omitted). In other words, information is material if a reasonable investor would consider it significant to making an investment decision. *Basic v. Levinson*, 485 U.S. 224, 230 (1988).

"Misrepresentations regarding the use of investors' funds are material." SEC v. LottoNet Operating Corp., 2017 WL 6949289, *13 (S.D. Fla. Mar. 31, 2017) (report and recommendation), adopted 2017 WL 6989148 (S.D. Fla. Apr. 6, 2017); SEC v. Smart, 678 F.3d.850, 857 (10th Cir. 2012) (the fact money was not being used as represented would be material to a reasonable investor). False statements or omissions concerning a Ponzi scheme are material. SEC v. Credit Bancorp, Ltd., 195 F. Supp. 2d 475, 492 (S.D.N.Y. 2002). Misappropriation of funds by the issuer's principal are material. United States. v. Lochmiller, 521 Fed. Appx. 687, 691-92 (10th Cir. Apr. 15, 2013) (upholding conspiracy to commit securities fraud conviction because, among other things, Defendant made material misrepresentations when he told investors he would use money for low-income housing but instead used it for personal gain) (cited in Lottonet, 2017 WL 6949289, *13). The payment of commissions to sales agents is material as a matter of law. SEC v. Alliance Leasing Corp., 2000 WL 35612001 at *8-9 (S.D. Cal. 2000), aff'd 28 Fed. Appx. 648, 652 (9th Cir. 2002) ("[T]he 30% commissions were 'so obviously important to an investor, that reasonable minds cannot differ on the question of materiality."") (quoting TSC Indus. Inc. v. Northway, Inc., 426 U.S. 438, 450 (1976)); see Lottonet, 2017 WL 6949289, *14 ("Any reasonable investor would want to know that Defendants were not, as Defendants represented, spending investor funds to develop the Company, but were instead using 35 percent of investors' money to pay sales agents for soliciting their investments.").

c. Defendants' Scheme to Defraud

Defendants perpetuated their scheme to defraud investors through their material misstatements and omissions discussed above. *See Lorenzo*, 139 S. Ct. at 1101-02 (knowing dissemination of misrepresentations with an intent to deceive violates Rule 10b-5(a) and (c) and Section 17(a)(1)); *see also Malouf v. SEC*, 933 F.3d 1248, 1260 (10th Cir. 2019) (applying *Lorenzo* to Section 17(a)(3) because it "is virtually identical to Rule 10b-5(c)").

Their manipulation of the relevant bank accounts also allowed them to advance their scheme. Garcia controlled the MJ Companies' bank accounts and, in doing so, used investor funds to pay other investors so Defendants could keep the Ponzi scheme going. *See* Ex. 4, D'Antonio Decl. at $\P\P4(a)$ -(c), Ex. A, B. Defendants further misused investor funds to pay sales agent commissions and repay loans owed by MJ Taxes. *Id.* at $\P\P15(c)$, (f). Moreover, Garcia misappropriated investor funds through cash withdrawals. *Id.* at $\P\P15(i)$; *see also SEC v. Zanford*, 535 U.S. 813, 821-22 (2002) (misappropriation of client's securities for personal use states a claim for scheme to defraud).

d. Defendants Acted With Scienter

Scienter is a state of mind embracing intent to deceive, manipulate or defraud. *Ernst & Ernst v. Hochfelder*, 425 U.S. 185, 193 (1976). The Commission may establish scienter for violations of Section 17(a)(1) of the Securities Act and Rule 10b-5 of the Exchange Act by "a showing of knowing misconduct or severe recklessness." *Monterosso*, 756 F.3d at 1335 (quoting *SEC v. Carriba Air, Inc.*, 681 F.2d 1318, 1324 (11th Cir. 1982)). As noted above, Section 17(a)(2) and (3) of the Securities Act require a showing of negligence.

Garcia knew the representations to investors were false because she failed to use investor funds to finance merchant cash advances to small businesses as promised to investors. Instead, through her control of the MJ Companies' bank accounts, she steered investor funds to pay principal and interest payments to other investors, made cash withdrawals on investor funds, and misspent investor funds on sales agent commissions and MJ Taxes loan repayments. *See* Ex. 4, D'Antonio Decl. at ¶¶4(a)-(c), 15(c), (f), (i), Ex. A, B. Garcia's scienter can be imputed to the MJ Companies. *SEC v. Manor Nursing Centers, Inc.*, 458 F.2d 1082, 1096 n.16 (2d Cir. 1972); *In re Sunbeam Sec. Litig.*, 89 F. Supp. 2d 1326, 1340 (S.D. Fla. 1999) (finding that the scienter of corporate officers is properly imputed to the corporation).

4. Defendants are Violating Section 5 of the Securities Act

Sections 5(a) and Section 5(c) of the Securities Act require that every offer and sale of securities must be either registered or validly exempted from registration. To establish a *prima facie* case for a Section 5 violation, the Commission must prove that the defendant, directly or indirectly, (a) offered or sold a security; (b) using interstate commerce; while (c) no registration statement was filed or in effect as to the transaction. *SEC v. Calvo,* 378 F.3d 1211, 1214 (11th Cir. 2004). The Commission is not required to prove scienter. *Id.* Once the Commission has established a *prima facie* case, the burden of proof shifts to the defendant to show that an exemption or safe harbor from registration is available for the offer or sale of the security. *SEC v. Ralston Purina Co.*, 346 U.S. 119, 126 (1953).

Defendants are violating this provision because the MJ Companies offering is not registered and no exemption from registration is in effect. *See* Exhibit "25," SEC attestation for MJ Capital, and Exhibit "26," SEC attestation for MJ Taxes. The exemptions from registration pursuant to Section 4(a)(2) of the Securities Act and Rules 504, 505, and 506(b) of Regulation D thereunder were unavailable to the MJ Companies for the sale of their securities because of the general solicitation by Defendants through their website and social media platforms where they advertised their MCA business and investors' ability to make money through their investments

with the MJ Companies. *See* Ex. 13, Andjich Decl. at ¶¶9-14. Rule 504 was also unavailable because more than \$5 million of securities were sold in a 12-month period in the offering. *See* Ex. 4, D'Antonio Decl. at ¶12(a).

The intrastate offering exemptions of 3(a)(11), Rule 147, and Rule 147A are likewise not available because Defendants sold the securities in several states. *See* Ex. 2, Garcia. Decl. at ¶3.

Furthermore, the exemption under Rule 506(c) is unavailable because there is no indication that Defendants took reasonable steps to verify that investors were accredited. This exemption from registration requires both that "all purchasers of securities sold [pursuant to this exemption] ...are accredited investors" and, separately, that issuers "take reasonable steps to verify that the purchasers of the securities are accredited investors." Rule 506(c) of Regulation D, 17 C.F.R. § 230.506(c). As a result, and as the Commission explicitly indicated in its adoption of Rule 506(c), the exemption is not satisfied if reasonable steps to verify are not taken, even if all investors happen to be accredited. *See Eliminating the Prohibition Against General Solicitation and General Advertising in Rule 506 and Rule 144A, Rel. No.* 33-9415, at 26 and n.101 (Jul. 10, 2013) (adopting release) (explaining that the two requirements are separate and independent and that treating them as such will avoid diminishing the incentive for issuers to undertake the reasonable verification steps envisioned by the statute).

No other exemption from registration was available for the MJ Companies offering.

C. Disgorgement is an Appropriate Remedy Against Defendants

Disgorgement is warranted because Defendants unlawfully received between \$70.9 million and \$128.8 million from investors as part of their ongoing Ponzi scheme. *See* Ex. 4, D'Antonio Decl. at $\P12(a)$, 51(a). Disgorgement is designed to deprive a wrongdoer of unjust enrichment, and thereby reflect the "foundational" principle of equity that a wrongdoer "should not profit by his own wrong." *Liu v. SEC*, 140 S. Ct. 1936 1941, 1943 (2020). A court may order disgorgement "that does not exceed a wrongdoer's net profits and is awarded for victims." 140 S. Ct. at 1940.

"Reasonable approximation[s] of the defendant[s'] unlawfully acquired assets. . . shift[] [the burden] to the defendants to demonstrate the SEC's estimate is not reasonable." *SEC v. Monterosso*, 756 F.3d 1326, 1337 (11th Cir. 2014); *accord SEC v. Levin*, 849 F.3d 995, 1006 (11th Cir. 2017). The Commission need not trace a defendant's ill-gotten gains to assets currently possessed. *See FTC v. Leshin*, 719 F.3d 1227, 1234 (11th Cir. 2013) ("[A] disgorgement order establishes a personal liability, which the defendant must satisfy regardless whether he retains the proceeds of his wrongdoing.") (citation and quotation omitted); *SEC v. Lauer*, 445 F. Supp. 2d 1362, 1369 (S.D. Fla. 2006) ("[D]isgorgement is an equitable obligation to return a sum equal to the amount wrongfully obtained, rather than a requirement to replevy a specific asset") (citation and quotation omitted), *aff'd*, 240 F. App'x 355 (11th Cir. 2007).

D. <u>A Total Asset Freeze is Appropriate</u>

The Court may order an asset freeze to ensure that a disgorgement award can be satisfied and to prevent further dissipation of investor funds. *SEC v. ETS Payphones, Inc.*, 408 F.3d 727, 734 (11th Cir. 2005); *accord CFTC v. Levy*, 541 F.3d 1102, 1114 (11th Cir. 2008). "The SEC's burden for showing the amount of assets subject to disgorgement (and, therefore available for freeze) is light: a reasonable approximation of a defendant's ill-gotten gains is required. Exactitude is not" *ETS Payphones*, 408 F.3d at 735 (citation, quotation, and alteration omitted); *accord FTC v. IAB Marketing Associates, LP.*, 746 F.3d 1228, 1234 (11th Cir. 2014). The Commission's burden to demonstrate the potential for dissipation of funds is even lighter. *See FTC v. IAB Marketing Associates, LP*, 972 F. Supp. 2d 1307, 1313 n.3 (S.D. Fla. 2013) ("There does not need to be evidence that assets will likely be dissipated in order to impose an asset freeze.") (citing *ETS Payphones*, 408 F.3d at 734, and *SEC v. Lauer*, 445 F. Supp. 2d 1362, 1367, Carleia

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

21-61644-CV-SINGHAL/VALLE

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SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

MJ CAPITAL FUNDING, LLC, MJ TAXES AND MORE INC, and JOHANNA M. GARCIA,

FILED B AUG 09 2021

Defendants.

COMPLAINT FOR INJUNCTIVE AND OTHER RELIEF AND <u>DEMAND FOR JURY TRIAL</u>

Plaintiff Securities and Exchange Commission ("Commission") alleges:

I. INTRODUCTION

1. For over a year, Johanna M. Garcia has been running a Ponzi scheme, using her companies to take in between \$70.9 million and \$128.8 million from over 2,150 investors—who have been tricked into thinking they are funding loans to small businesses—when in reality their outsize annualized "returns" of 120% – 180% have been funded with money obtained from new investors. Among other relief, the Commission requests that the Court issue a Temporary Restraining Order and Preliminary Injunction to halt this ongoing scheme, freeze the assets of Garcia and her companies, MJ Capital Funding, LLC ("MJ Capital") and MJ Taxes and More Inc. ("MJ Taxes" and, with MJ Capital, the "MJ Companies"), and appoint a receiver over the MJ Companies.

2. Since at least June 2020, MJ Taxes began soliciting investments, agreeing to pay annual returns of varying amounts, typically 120%, for six-month investments.

3. By at least as early as October 2020, MJ Capital became the primary investment vehicle, representing that it would use investor money to fund small business loans called Merchant Cash Advances ("MCAs"). Between October 2020 and ongoing to the date of this Complaint, MJ Capital has promised investors an annual return of varying amounts, typically 120%.

4. Investors enter into a written agreement with the MJ Companies, initially called a Loan Agreement and later a Merchant Cash Advance Agreement, but Defendants have not registered these securities with the Commission.

5. With rare exceptions, the MJ Companies do not use investor funds to make MCAs, and the MJ Companies earn little revenue. However, they have to date been able to pay the returns promised to investors (a) through a rising stream of funds from new investors, and (b) by convincing existing investors to renew their existing investments, thus deferring the MJ Companies' need to repay investors' principal.

6. By engaging in this conduct, the MJ Companies and Garcia violated Sections 5(a), 5(c), and 17(a) of the Securities Act of 1933 ("Securities Act"), 15 U.S.C. §§ 77e(a), 77e(c), and 77q(a); and Section 10(b) of the Securities Exchange Act of 1934 ("Exchange Act"), 15 U.S.C. § 78j(b), and Exchange Act Rule 10b-5, 17 C.F.R. § 240.10b-5. In the alternative, Garcia, directly or indirectly, controls the MJ Companies and is therefore, pursuant to Exchange Act Section 20(a), 15 U.S.C. § 78t(a), jointly and severally liable with the MJ Companies for their violations of Exchange Act Section 10(b) and Rule 10b-5.

II. <u>DEFENDANTS</u>

7. MJ Capital is a Florida limited liability company located in Pompano Beach, Florida. Garcia formed MJ Capital in June 2020 and is its Manager, an Authorized Member, and President.

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MJ Capital purports to be in the business of providing merchant cash advances to businesses located in Florida and throughout the United States. MJ Capital claims to fund millions of dollars in merchant capital loans to small business owners in exchange for a percentage of the business' income over a specified period of time, with the amount of such funding having steadily increased every month since its inception in 2020. The total amount to be repaid is supposedly calculated by a factor rate, a multiplier generally based on a business' financial status.

8. MJ Taxes is a Florida corporation located in the same office as MJ Capital in Pompano Beach. Garcia incorporated MJ Taxes in December 2016 as MJ Tax Services & More Inc. and is its President. In March 2020, Garcia changed the company's name to MJ Taxes and More Inc.

9. Garcia is a resident of North Lauderdale, Florida. Garcia controls the MJ Companies.

III. JURISDICTION AND VENUE

10. The Court has jurisdiction over this action pursuant to Sections 20(b) and 22(a) of the Securities Act, 15 U.S.C. §§ 77t(b) and 77v(a); and Sections 21(d), 21(e), and 27 of the Exchange Act, 15 U.S.C. §§ 78u(d), 78u(e), and 78aa.

11. This Court has personal jurisdiction over Defendants, and venue is proper in the Southern District of Florida, because many of Defendants' acts and transactions constituting violations of the Securities Act and the Exchange Act occurred in the Southern District of Florida, where Defendants reside and conduct business.

12. In connection with the conduct alleged in this Complaint, Defendants, directly and indirectly, made use of the means or instrumentalities of interstate commerce, the means or instruments of transportation and communication in interstate commerce, and the mails.

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IV. DEFENDANTS' FRAUDULENT SCHEME

A. The Securities Offering: The MJ Companies Raise Tens of Millions From Investors Falsely Representing that the Monies Would be Used to Fund MCAs

13. Since at least June 2020, MJ Taxes solicited investments, typically promising 10% monthly returns (an annual rate of 120%) for six-month investments.

14. In written agreements with investors executed between June 2020 and September 2020, signed by Garcia on behalf of MJ Taxes, the investor is referred to as "Investor" or "Lender" and MJ Taxes is referred to as the "Facilitator" or "Borrower."

15. On July 29, 2020, MJ Capital registered the domain name <u>www.mjcapitalfunds.com</u> (the "Website").

16. Beginning in or around October 2020, MJ Capital became the primary vehicle for raising funds from investors.

17. MJ Capital entered into written agreements with investors. The agreements refer to the investor as the "Purchaser," and MJ Capital agrees that it will use the investor's money to fund an MCA. MJ Capital promises an annual return of varying amounts, typically 120%, with MJ Capital guaranteeing repayment of principal if the merchant defaults. The term of the investment is either six months, 9 months, 12 months or six months with an option by the investor to extend the term for an additional six months.

18. In addition to the written agreement, MJ Capital requires investors to sign: a Non-Disclosure Agreement, where the investor would agree not to disclose confidential information about MJ Capital; a Purchaser Non-Compete Agreement, where the investor would agree not to engage in any business that would compete with MJ Capital for two years; an IRS W-9 form; and a Referral Program Agreement, which allows an investor to receive a one-time referral bonus of an unspecified amount for each referred person who invests with MJ Capital.

19. The Website makes various representations that MJ Capital is in the business of funding MCAs and that investor money would be used for this purpose.

20. The Website provides background information on how MJ Capital can assist small businesses with merchant cash advances and further invites business owners to fill out an online application for funding.

21. At least as early as November 26, 2020, the Website's homepage was entitled "Custom Merchant Cash Advance Programs" and stated that MJ Capital offers "Quick Approvals," "Fast Funding," and "Flexible Terms."

22. At least as early as December 5, 2020, the Website stated that MJ Capital could provide "an alternative option to satisfy a business's financial needs," that no collateral was required, and that funding could occur within 72 hours.

23. At least as early as January 26, 2021, the Website stated that MJ Capital had a "pipeline of investors," from whom the business could expect "cash of up to \$200,000 to fulfill [its] needs"

24. Since at least as early as March 6, 2021, the Website has included a link to a one minute, twenty second video (also available on MJ Capital's Instagram IGTV page) entitled "The Story of PFR." According to the video, a PFR ("Purchasing Future Receivables") is "a purchase agreement that produces positive returns on the future revenues of small and midsize businesses." The video narration describes an investor, "John" (described in the video as a "purchaser") "who was looking for an opportunity to create wealth." The video states that John "looked at the stock market, real estate, and mutual funds and realized they were not the right fit for him." The video then describes "Pablo," a plumbing contractor who was awarded a large contract but needed upfront capital to fulfill it and could not get a bank loan. The video then shows John and Pablo

coming together, with John providing funds to Pablo and receiving monthly profits and the return of principal. The video then states: "John's happy, Pablo's happy, you're happy—because you're going to start purchasing PFR's today." The video concludes with the logo for MJ Capital and the narration: "MJ Capital: Purchase Future Receivables; Start Creating Wealth Today." The video continues to appear on the Website and on Instagram as of August 4, 2021.

25. At least as early as May 12, 2021, the Website's "blog" section states that Garcia is "often referred to as 'Mother Theresa'" in her community, that she found a way to help hardworking individuals make money, and that she helps her merchant clients get the financing they need. It also states: "[MJ Capital] has grown to an extent where there is a team of underwriters who qualify every company that seeks funds from MJ Capital. There are no exceptions to this! The process consists of checking 6 months' worth of bank statements, last year's tax returns, and [the merchant's] profit and loss sheet for the last year."

26. Additionally, at least as early as May 12, 2021, MJ Capital has represented through social media that it is in the business of funding MCAs and offers "quick approvals," "fast funding," "flexible terms" and "help[s] small businesses". Its Twitter page touts: "MJ Capital specializes in MCA funding for businesses, our goal is to help you and your business thrive during uncertain times by working with our team." In addition to the Website and social media, MJ Capital solicits investors through its own employees, external sales agents (who have been paid at least \$27.4 million to date), and word-of-mouth. Whatever the form of solicitation, the message is the same: MJ Capital will use the investor's money to fund MCAs and the investor will receive periodic payments at high rates of return.

27. MJ Capital's solicitation and receipt of investor funds is ongoing.

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28. In or around June 2021, an undercover Federal Bureau of Investigation agent ("UC") posing as a prospective investor visited MJ Capital's office in Pompano Beach. The UC spoke with MJ Capital's office manager, who explained MJ Capital would use the UC's funds to purchase future sales or profits of companies and, in return, the UC would make a 10% monthly return. The office manager explained that an underwriting team determines a merchant's ability to repay by requiring two years of tax returns and that MJ Capital has liens on a merchant's projects as further security. The office manager further stated that MJ Capital's representatives are paid by commission.

29. In or around June 2021, the UC returned to MJ Capital's office, meeting this time with a different MJ Capital representative. The UC agreed to and eventually did make a \$10,000 investment for a twelve-month term at a 10% monthly interest rate. The UC and the representative signed a Merchant Cash Advance Agreement, which Garcia notarized.

30. In July 2021, MJ Capital made its first interest payment to the UC.

31. Between May 1 and June 30, 2021, the MJ Companies have raised between \$19.8 million and 61.6 million.

32. The Loan Agreements and Merchant Cash Advance Agreements are investment contracts. Investors looked solely to the MJ Companies to produce returns, and the MJ Companies' ability to do so depended entirely on their ability to either fund profitable MCAs or attract new investors to cover payments to existing investors. The Agreements are also notes. As investment contracts and/or notes, the Agreements are securities within the meaning of the Securities Act and the Exchange Act.

B. The Reality: The MJ Companies Make Very Few MCAs, Have Little Revenue and Fund Investor Returns Primarily With Monies Raised from New Investors, and Defendants Misused and Misappropriated Investor Funds

33. The representations that the MJ Companies were using investor money to fund MCAs and that their money was secure were lies. In fact, the MJ Companies made very few MCAs, they did not file liens in connection with the few MCAs they did make, and investors' ability to receive the promised returns and repayment of principal was dependent on Defendants' ability to continue to raise new investor money and convince existing investors to extend the term of their agreements.

34. For the period June 1, 2020 through April 30, 2021, the MJ Companies received between \$51.1 million and \$67.2 million in investor funds from investors in Florida and several other states. However, the MJ Companies made at most \$2.9 million in MCAs, consisting of approximately \$588,561 where there is some affirmative indication that the payment from the MJ Companies to a business was to fund an MCA, and another \$2.3 million where based on currently available information, the making of an MCA cannot be ruled out.

35. Moreover, from June 1, 2020 through April 30, 2021, the MJ Companies misused investor funds by making payments totaling approximately \$27.4 million to various entities, a substantial portion of which represent payments to sales agents for promoting the investments in the MJ Companies. The MJ Companies also misused investor funds by making payments on loans owed by MJ Taxes via transfers to MJ Taxes' bank account.

36. Garcia misappropriated investor funds through cash withdrawals.

37. Because the MJ Companies made few MCAs and were diverting substantial investor money, the MJ Companies were not earning anywhere near the revenue needed to pay the promised returns to investors.

38. From June 1, 2020 through April 30, 2021, the MJ Companies have paid at least \$20 million in purported returns to investors and possibly another \$9.3 million. However, instead of paying investors out of the revenue of the business, the MJ Companies have used new investor money to pay returns to existing investors.

39. The investments in the MJ Companies were not secure. To the contrary, the only way the MJ Companies could honor their obligations to investors would be by successful continuation of their fraudulent scheme. Once the supply of new investors was exhausted, the MJ Companies would be unable to pay the promised returns to existing investors.

C. The Cover-Up: MJ Capital Makes False Statements in Response to Allegations that it is a Ponzi Scheme

40. On or about April 10, 2021, an individual registered a domain name very similar to the Website and published content alleging that MJ Capital was operating a Ponzi scheme. Among other things, the new website questions how MJ Capital can pay such high rates of return and how it makes its money.

41. These allegations were problematic for MJ Capital, and it responded by posting on the Website "a Response to False Claims by Unknown Individual." Among other things, in the response, MJ Capital states that it "specializes in MCA's" without disclosing that it makes very few MCAs and that the vast majority of its business consists of raising money from investors.

42. MJ Capital also responded to the allegations by suing the individual who had created the website (and was apparently demanding money from MJ Capital). According to a Complaint MJ Capital filed on April 19, 2021 in the United States District Court for the Southern District of Florida (*MJ Capital Funding, LLC v. Doe*, No. 0:21-cv-60841-AHS) (the "Complaint"), MJ Capital had "received no less than 15-20 inquiries from merchants, employees, and other persons with respect to the [Ponzi] allegations . . . and has lost substantial business as a result"

The Complaint further stated that as a result of these allegations, MJ Capital had "lost profits from merchants/investors who were steered away from doing business with [MJ Capital]"

43. In the Complaint, MJ Capital makes a number of false or materially misleading statements. Specifically, the Complaint alleges that MJ Capital:

- a. is "in the business of providing [MCAs] to businesses located in Florida and throughout the United States";
- b. "has rapidly developed a loyal following" among its MCA customers;
- c. has "relationships with several key funding partners (who provide investment monies that are then used to provide the subject merchant cash advances)";
- d. "does not operate a Ponzi scheme";
- e. "does not . . . offer 'guaranteed returns on investment.";
- f. "maintains a small number of investors"; and
- g. "enters into written contractual agreements with both its investors and the merchants receiving cash advances the investors receive a satisfactory return on their investment and the merchants receive needed financing for their operations."

44. On July 29, 2021, Garcia filed in the lawsuit a declaration under penalty of perjury (the "Declaration"). In the Declaration, Garcia repeats the statements described in paragraph 43a-43c. She goes on to state that MJ Capital "funds millions of dollars in merchant capital loans on a monthly basis."

45. These statements in the Complaint (and repeated in the Amended Complaint) and the Declaration are false and materially misleading. Making MCAs was a trivial part of MJ

Capital's business, and investor funds were used for the most part not to fund MCAs but rather to make payments to earlier investors. There were not just "several" or a "small number of investors"—there were more than 2,150. And MJ Capital did guarantee that if the (non-existent) merchant defaulted, MJ Capital would repay the investors' principal.

46. MJ Capital's cover-up efforts were successful, and in the months after the appearance of the website accusing MJ Capital of operating a Ponzi scheme, MJ Capital continued to raise ever-increasing amounts of investor money.

V. <u>CLAIMS FOR RELIEF</u>

COUNT 1

Sections 5(a) and (c) of the Securities Act

47. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

48. No registration statement was filed or in effect with the Commission pursuant to the Securities Act with respect to the securities and transactions issued by the MJ Companies described in this Complaint and no exemption from registration existed with respect to these securities and transactions.

49. From at least as early as June 2020 and continuing to the date of this Complaint.

Defendants, directly and indirectly:

- (a) made use of any means or instruments of transportation or communication in interstate commerce or of the mails to sell securities, through the use or medium of a prospectus or otherwise;
- (b) carried or caused to be carried securities through the mails or in interstate commerce, by any means or instruments of transportation, for the purpose of sale or delivery after sale; or
- (c) made use of any means or instruments of transportation or communication in interstate commerce or of the mails to offer to sell or offer to buy through the use or medium of any prospectus or otherwise any security,

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without a registration statement having been filed or being in effect with the Commission as to such securities.

50. By reason of the foregoing Defendants violated and, unless enjoined, are reasonably likely to continue to violate Sections 5(a) and 5(c) of the Securities Act, 15 U.S.C. §§ 77e(a) and 77e(c).

COUNT 2

Section 17(a)(1) of the Securities Act

51. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

52. Defendants, in the offer or sale of securities by use of any means or instruments of transportation or communication in interstate commerce or by use of the mails, directly or indirectly, knowingly or recklessly employed devices, schemes, or artifices to defraud.

53. By reason of the foregoing, Defendants directly or indirectly violated Section 17(a)(1) of the Securities Act, 15 U.S.C. § 77g(a)(1).

COUNT 3

Section 17(a)(2) of the Securities Act

54. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

55. Defendants, in the offer or sale of securities by use of any means or instruments of transportation or communication in interstate commerce or by use of the mails, directly or indirectly, negligently obtained money or property by means of untrue statements of material facts and omissions to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.

56. By reason of the foregoing, Defendants directly or indirectly violated Section 17(a)(2) of the Securities Act, 15 U.S.C. § 77q(a)(2).

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COUNT 4

Section 17(a)(3) of the Securities Act

57. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

58. Defendants, in the offer or sale of securities by use of any means or instruments of transportation or communication in interstate commerce or by use of the mails, directly or indirectly, negligently engaged in transactions, practices, or courses of business which operated or would have operated as a fraud or deceit upon the purchasers.

59. By reason of the foregoing, Defendants directly or indirectly violated Section 17(a)(3) of the Securities Act, 15 U.S.C. § 77q(a)(3).

COUNT 5

Section 10(b) and Rule 10b-5(a) of the Exchange Act

60. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

61. Defendants, directly or indirectly, by the use of any means or instrumentality of interstate commerce, or of the mails, knowingly or recklessly employed devices, schemes or artifices to defraud in connection with the purchase or sale of securities.

62. By reason of the foregoing, Defendants directly or indirectly violated Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Exchange Act Rule 10b-5(a), 17 C.F.R. § 240.10b-5(a).

COUNT 6

Section 10(b) and Rule 10b-5(b) of the Exchange Act

63. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

64. Defendants, directly or indirectly, by the use of any means or instrumentality of interstate commerce, or of the mails, knowingly or recklessly made untrue statements of material

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facts or omitted to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.

65. By reason of the foregoing, Defendants directly or indirectly violated Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Exchange Act Rule 10b-5(b), 17 C.F.R. § 240.10b-5(b).

COUNT 7

Section 10(b) and Rule 10b-5(c) of the Exchange Act

66. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

67. Defendants, directly or indirectly, by the use of any means or instrumentality of interstate commerce, or of the mails, knowingly or recklessly engaged in acts, practices, and courses of business which have operated, are now operating and will operate as a fraud upon the purchasers of such securities.

68. By reason of the foregoing, Defendants directly or indirectly violated Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Exchange Act Rule 10b-5(c), 17 C.F.R. § 240.10b-5(c).

COUNT 8

<u>Control Person Liability Under Section 20(a) of the Exchange Act</u> (Against Garcia)

69. The Commission adopts by reference paragraphs 1 through 46 of this Complaint.

70. At all relevant times, Garcia has been, directly or indirectly, a control person of the MJ Companies for purposes of Section 20(a) of the Exchange Act, 15 U.S.C. § 78t(a).

71. As alleged in this Complaint, the MJ Companies violated Section 10(b) and Rule 10b-5 of the Exchange Act.

72. As a control person of the MJ Companies, Garcia is jointly and severally liable with and to the same extent as the MJ Companies for their violations of Section 10(b) and Rule 10b-5 of the Exchange Act.

VI. <u>RELIEF REQUESTED</u>

WHEREFORE, the Commission respectfully requests that the Court find that Defendants committed the violations of the federal securities laws alleged herein and

A. <u>Temporary Restraining Order, Preliminary and Permanent Injunctive Relief</u>

Issue a Temporary Restraining Order and Preliminary and Permanent Injunctions restraining and enjoining Defendants from violating Sections 5(a), 5(c), and 17(a) of the Securities Act, and Section 10(b) of the Exchange Act and Rule 10b-5 thereunder.

B. <u>Disgorgement</u>

Issue an Order directing Defendants to disgorge all ill-gotten gains, including prejudgment interest, resulting from the acts or courses of conduct alleged in this Complaint,

C. <u>Civil Penalty</u>

Issue an Order directing Defendants to pay civil money penalties pursuant to Section 20(d) of the Securities Act, 15 U.S.C. § 77t(d), and Section 21(d) of the Exchange Act, 15 U.S.C. § 78(d).

D. <u>Sworn Accounting</u>

Issue an Order directing Defendants to provide a sworn accounting of all proceeds received resulting from the acts and/or courses of conduct alleged in this Complaint.

E. <u>Asset Freeze</u>

Issue an Order freezing the assets of Defendants, until further Order of the Court.

F. <u>Appointment of a Receiver</u>

Appoint a receiver over the MJ Companies.

G. Officer and Director Bar

Issue an Order, pursuant to Section 20(e) of the Securities Act, 15 U.S.C. § 77t(e), and Section 21(d)(2) of the Exchange Act, 15 U.S.C. § 78u(d)(2), barring Defendant Garcia from acting as an officer or director of any issuer that has a class of securities registered pursuant to Section 12 of the Exchange Act or that is required to file reports pursuant to Section 15(d) of the Exchange Act.

H. <u>Records Preservation</u>

Issue an Order restraining and enjoining Defendants, their directors, officers, agents, servants, employees, attorneys, depositories, banks, and those persons in active concert or participation with any one or more of them, and each of them, from, directly or indirectly, destroying, mutilating, concealing, altering, disposing of, or otherwise rendering illegible in any manner, any of the books, records, documents, correspondence, brochures, manuals, papers, ledgers, accounts, statements, obligations, files and other property of or pertaining to Defendants wherever located and in whatever form, electronic or otherwise, that refer, reflect or relate to the acts or courses of conduct alleged in this Complaint, until further Order of this Court.

I. <u>Expedited Discovery</u>

Issue an Order expediting discovery for the Commission to take during the period between issuance of a temporary restraining order and the hearing on the issuance of a preliminary injunction.

J. <u>Further Relief</u>

Grant such other and further relief as may be necessary and appropriate.

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K. <u>Retention of Jurisdiction</u>

Retain jurisdiction over this action in order to implement and carry out the terms of all orders and decrees that it may enter, or to entertain any suitable application or motion by the Commission for additional relief within the jurisdiction of this Court.

L. <u>Demand for Jury Trial</u>

The Commission hereby demands a trial by jury on any and all issues in this action so triable.

By:

August 9, 2021

Respectfully submitted, 18/

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By:

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Respectfully, submitted, 4

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